



Sage ERP EVision & Sage Estimating

Case Study: ERH Group

Bristol-based construction and civil engineering contractor, ERH Group, has chosen Sage ERP EVision and Sage Estimating software to give them better visibility and control of project financials and pre- and post-contract processes. ERH Group selected Sage Construction's software ahead of competition from RedSky IT and Maxima.

Discussing the reasons for looking to change software, ERH Group MD, David Jones said "Our Intellect financial software wasn't giving us the visibility of the business that we required. It also did not have the ability to produce the reports we needed."

Added to this was the fact that the Conquest estimating software we were using wasn't functionality rich enough, which resulted in us having to use numerous spreadsheets to undertake many pre- and post-contract processes."

On choosing Sage Construction, David continued "As soon as we saw the Sage ERP EVision and Sage Estimating software, we knew it would give us the financial visibility, reporting and

estimating functionality needed to help us drive our business forward. The two systems integrate too, which means our processes have become more streamlined and efficient."

We also feel confident that our investment with Sage Construction is a safe one. They're part of a FTSE 100 company, so we know they're going to be here to support us way into the future."

Stuart Nutbeen, Head of Sales at Sage Construction said "We're really happy to have been selected by ERH Group to provide their project accounting solution and pre- and post-contract estimating software. It's a great example of how our comprehensive range of solutions can meet the business-wide needs of construction and contracting companies."

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David Jones,
Managing Director, ERH Group

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