



# Sage Construction EValuate

## Case Study: Simons Construction Limited

Lincoln-based property solutions business, Simons Group, has an annual turnover of £188 million and has selected Sage Construction EValuate for pre and post contract work within its construction business.

The construction business comprises several work streams - Retail, where recent fit-out projects include Debenhams, Bestseller, Vodafone and The Co-operative and range from large complex operations involving 24-hour working to those with difficult structural elements; Distribution, where new technology and work methods are continuously challenged and over 8 million square feet of space has been delivered to customers such as Asda, Tesco, Gazeley UK and John Lewis Partnership; Healthcare, where the aim is to deliver new or improved healthcare facilities for individual NHS Trusts or as one of the Department of Health's selected Principal Supply Chain Partners; and Mixed-use Schemes, working collaboratively with local authorities, funding partners, stakeholders and the community to deliver complex, challenging town centre mixed-use schemes. These

include Marriotts Walk retail, leisure and residential quarter in Witney and St Catherine's Walk, a town centre retail development in Camarthen.

Across all these schemes is Simons' ethos; to provide a first choice, reliable and relationship-based service for customers, suppliers and employees. Total customer satisfaction is one of its core aims, achieving this by building safely while taking due account of programme, cost and quality. A high level of professional project management expertise ensures that Simons Construction exhibits the partnering behaviour needed to remain first choice.

Sage Construction's EValuate software was chosen to assist with the pre and post project work – the winning and the doing of work. Julien Bridges, Commercial Director for Simons Construction, explains: "Having previously used a mixture of Causeway, spreadsheets and in-house systems for this type of work, we were conscious of the fact that these separate systems didn't talk to each other. Instead, we chose a single solution, one that was

fully integrated and where the data entered for each project could be used to inform future projects."

Indeed, EValuate will allow Simons Construction to create and maintain a central repository of cost data for all previous projects, avoiding project-specific islands of expertise and benefitting a full range of future projects.

Kevin Lee, IT Manager for Simons Construction, comments, "Not only were we attracted to EValuate for its historical data capture, but we were also impressed by the post contract reporting that's available, which is fully user-operated. Ultimately we will be more effectively managing our projects at the same time as rationalising our systems."

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